



KOLEGJI ESLG

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### **Transcript of the Industrial Board**

*Present: Gent Sejdiu (CEO of Kosovo Realty Group), Arben Asllani (Intercapital Real Estate Company), Bajram Hoxha (Hoxha Invest Group)*

The **meeting** was opened by the Head of Industrial Board who proposed **the following agenda:**

#### **AGENDA**

1. Approval of the quorum
2. Approval of the agenda
3. Organizational issues
4. Miscellaneous

The Industrial Board started the meeting by reviewing the annual quality reviews and industrial surveys done for both bachelor and master program of real estate, including energy management program. They tasked Mr. Arben Asllani to serve from now on as a minute taker.

Mr. Gent Sejdiu after reviewing the industrial survey concluded that in the bachelor program the industry concluded from the internships of students of the bachelor program that students of ESLG have great presentation skills, interpersonal skills, team work skills, and analytical skills, which were achieved due to Competency-Based Approach of Teaching at ESLG. The weakness which was identified by the industry survey is the infrastructure project management skills due to the fact that as students identified the professor of the course did not abide by the course content and focused more on water infrastructure rather than all aspects of municipal infrastructure, including municipal and waste services.

The Industrial Board proposed that the incompatibility report in the infrastructure courses must be drafted and professors should be informed that they must conform to the course syllabus 100 % and not improvise and focus on technical parts, in which they have mostly working experience. The Board proposed that the municipal and road infrastructure courses should have more exercise hours in the form of infrastructure site visits. With regards to master program, the industry review identified superb leadership skills of students of the master program, however, recommended that a course of financial real estate analysis include content of project financial planning and project finance, because construction companies and property developers lack the skills of sound project financial planning analysis.

Mr. Bajram Hoxha proposed that College ESLG should include students in project work in energy auditing of residential apartments built by Hoxha Invest Group where students can do practical project of energy audit.

Mr. Arben Asllani proposed that guest speakers should be invited to speak in courses from among renowned property developers in Kosovo and he proposed that he will arrange an invitation to several guest speakers including the CEO of the renowned company Nëntë Vëllezërit Mr. Shukri Tullari.

Prishtina

**Prishtina on:  
20 February  
2018  
Time: 17:30**

**Minute taker:  
Arben Asllani**



