

PROGRAM: NEW MANAGEMENT OF REAL ESTATE AND INFRASTRUCTURE (BA)					
EVALUATION OF PROPOSED PROGRAM LEARNING OUTCOMES					
Learning Outcomes	Compliance with National Qualifications Framework	Compliance with Framework for Qualifications of the European Higher Education Area	Evaluation against feedback of Industry representatives	Proposed measures for achievement	Recommendation for achievement
Demonstrate an understanding and be able to interpret the laws, rules, and regulations under which the industry operates from the managerial perspective;	FULL COMPLIANCE	FULL COMPLIANCE	75 % of industry representatives agree that the proposed learning outcome will add value to their business	Case studies with real legal cases in property law and taxation law drafted by lawyers working for industry representatives;	Recommended to have real case attorneys serve as assistants to the courses and serve in the Evaluation Panel to evaluate the case studies argued legally by students;
Understand the architectural designs that add value to the real estate;	FULL COMPLIANCE	SUBSTANTIAL COMPLIANCE	100 % of industry representatives agree that the proposed learning outcome will add value to their business	Practical real case designs subject to market research showing which designs mostly add value to real estate value, made by architects working for industry representatives and real estate appraisers	Recommended to have real case designs drafted by architects of the firms and subjected to research to see how much different designs can add value. This can be part of bachelor diploma thesis;
Learn to effectively plan and develop space, built environment, and infrastructure within the scope of urban sprawl, changing demographics, migration, and scarce natural resources;	FULL COMPLIANCE	SUBSTANTIAL COMPLIANCE	70 % of industry representatives agree that the proposed learning outcome will add value to their business	Complete conceptual and comparative research with other countries facing urban sprawl, changing demographics, migration, and scarce natural resources;	Part of courses Urban Sprawl, Demographics and Urban Settlements, and Urban Transformation and Sustainable Cities;
Gather and interpret data of financial real estate transactions to establish judgments related to real estate investments;	SUBSTANTIAL COMPLIANCE	FULL COMPLIANCE	65 % of industry representatives agree that the proposed learning outcome will add value to their business	Real-time real estate investments done by companies represented in the Industrial Board can be included in curriculum as part of assessment	Recommended to industry representatives to cooperate with course bearers in providing real-time data on real estate investment projects so they can be analyzed by students. The analysis can also be part of Mandatory Internship in companies;
Apply different methods of real estate valuation;	FULL COMPLIANCE	FULL COMPLIANCE	90 % of industry representatives agree that the proposed learning outcome will add value to their	Real life valuation reports be included in course syllabi as part of teaching and learning	Gather valuation reports from licensed real estate appraisers in Kosovo as part of learning material and be included as

			business		part of assessment;
Understand how to apply various marketing channels to sell real estate products;	SUBSTANTIAL COMPLIANCE	SUBSTANTIAL COMPLIANCE	90 % of industry representatives agree that the proposed learning outcome will add value to their business	Students conduct market research and design different digital marketing strategies for industry representatives as a testing examples;	Invite marketing agents to serve as guest lecturers and collaborators in the Marketing course to design digital marketing strategies and plans for industry representatives. In this case both representatives, students, and marketing agents will benefit and student work will be evaluated by a mixed panel by the course professor, marketing agent, and industry representative;
Understand how main determinants affect housing prices such as demography, net migration, and spatial planning;	SUBSTANTIAL COMPLIANCE	SUBSTANTIAL COMPLIANCE	80 % of industry representatives agree that the proposed learning outcome will add value to their business;	Exploratory research with time-series data to see how demography, net migration, and spatial planning affects housing prices;	Diploma thesis;
Communicate with the accountant in the preparation of financial statements and financial department for cost-optimization accounting for internal purposes;	SUBSTANTIAL COMPLIANCE	FULL COMPLIANCE	70 % of industry representatives agree that the proposed learning outcome will add value to their business;	Use real financial statements of various industry firms to be analyzed within the course. In addition students can analyze the cost structure of various companies to draw recommendations regarding the cost-optimization schemes for industry representatives;	Invite industry representatives to provide real financial statements for analysis by students and cost structure analysis can be done as part of mandatory internships. Invite industry partners to cooperate in this regard.
Critically evaluate the public-private partnership contracts;	SUBSTANTIAL COMPLIANCE	SUBSTANTIAL COMPLIANCE	60 % of industry representatives agree that the proposed learning outcome will add value to their business;	Include the concessionary contracts as part of the course of PPP;	Collect PPP contracts from municipalities to be analyzed critically from students. Collaborate with municipalities and Department of PPP at the Ministry of Finance
Work in teams in preparation and execution of real estate and infrastructure development projects;	FULL COMPLIANCE	SUBSTANTIAL COMPLIANCE	90 % of industry representatives agree that the proposed learning outcome will add value to their business	An interdisciplinary activity which includes various disciplines of a real estate project and interdisciplinary activity in energy, municipal, transport, and social infrastructure management	Invite professors of various courses to collaborate in preparing an Interdisciplinary Activity, which can substitute the Mandatory Internship;
Critically analyse a real estate phenomenon through various disciplinary perspectives;	SUBSTANTIAL COMPLIANCE	SUBSTANTIAL COMPLIANCE	70 % of industry representatives agree that the proposed learning outcome will add value to their business;	Real life phenomena collected from industry representatives	Collect real life phenomena in the field of real estate to be analyzed as part of diploma thesis.

Approved by the Quality Commission on 20.10.2020

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